F4

City of Hiawatha

Community Development Department

Building, Zoning, Code Enforcement & Development

101 Emmons St., Hiawatha Iowa, 52233-1697
PHONE (319) 294-2929 FAX (319) 393-1516

To: **Hiawatha City Council** **Date:** 12/01/2016

Purpose: Used Vehicle Purchase

Report: On November 16th Community Development requested funds to replace our 2007 4-Runner. We are proposing the purchase of an SUV for multi-purposing. We have requested quotes from Stivers, Junge, McGrath, CR Toyota, and Dave Wright. We received two responses;

CR Toyota	**$0.00 trade difference**
Junge Center Point	**$2,235.00 trade difference**

The quote from CR Toyota complies with the requested specifications however the quote form Junge is for a 2014 vehicle which is outside the requested model years. Consequently we have received only one acceptable proposal.

Recommendation: Accept the CR Toyota proposal and purchase the Toyota RAV-4.

JUNGE CENTER POINT

Ford Jeep CHRYSLER DODGE

RON JACKSON
Commercial Account Manager

319-849-2022 • Cell 319-560-0762 • Fax 319-849-2029
Website: www.junge.com • E-mail: rjackson@junge.com
1001 Ford Lane, Center Point, IA 52213

Date 12/1/16

Vehicle Price Quote for		City of Hiawatha
Vehicle Quoted-see attached page(s)		2014 Dodge Journey FWD SE
Manufacturer Suggested Retail Price		$16,479.00
Manufacturer Incentives	(subtract)	—
Dealer Allowed Discount	(subtract)	$1244.00
Your Outright Purchase Price		$15,235.00

In stock – White – 14586 miles

See attached for remaining factory warranty

Trade Vehicle		2007 Toyota 4Runner
Trade Allowance	(subtract)	$13,000.00
Trade Difference		$2235.00

* Add all Taxes, Title, Documentation, and License Fees to:
Outright Purchase Price Trade Difference

New vehicle pricing subject to revision by Ford Motor Company. Please contact Junge Ford to confirm vehicle pricing at time of order. All quotes subject to vehicle availability. Revisions in options selected or quantity of units ordered, may affect purchase price.

Price quote effective through 12/15/16

Vehicle proposal submitted by: [signature]

2014 DODGE JOURNEY AMERICAN VALUE PACKAGE

THIS VEHICLE IS MANUFACTURED TO MEET SPECIFIC UNITED STATES REQUIREMENTS. THIS VEHICLE IS NOT MANUFACTURED FOR SALE OR REGISTRATION OUTSIDE OF THE UNITED STATES.

MANUFACTURER'S SUGGESTED RETAIL PRICE OF THIS MODEL INCLUDING DEALER PREPARATION

Base Price: $19,995

DODGE JOURNEY SE (FWD)
Exterior Color: White Exterior Paint
Interior Color: Black Interior Color
Interior: Premium Cloth Low-Back Bucket Seats
Engine: 2.4-Liter I4 DOHC 16-Valve Dual VVT Engine
Transmission: 4-Speed Automatic Transmission

STANDARD EQUIPMENT (UNLESS REPLACED BY OPTIONAL EQUIPMENT)

FUNCTIONAL/SAFETY FEATURES

Advanced Multistage Front Airbags
Supplemental Side-Curtain Airbags in All Rows
Supplemental Front Seat-Mounted Side Airbags
Driver Inflatable Knee-Bolster Airbag
Active Head Restraints
Child Seat Anchor System-LATCH Ready
Tire Pressure Monitoring Display
Height-Adjustable Front Shoulder Belts
Anti-Lock 4-Wheel Disc Brakes
Electronic Stability Control
Traction Control
Electronic Roll Mitigation
Trailer Sway Damping
Brake Assist
Speed Control
Keyless Go™
Remote Proximity Keyless Entry
Power Door Locks
Sentry Key® Theft Deterrent System
Headlamps with Turn-Off Time Delay
Variable Intermittent Windshield Wipers
Rear Window Defroster
Liftgate Flood Lamp
Electronic Vehicle Information Center
20.5-Gallon Fuel Tank

INTERIOR FEATURES

Air Conditioning with Dual Zone Temperature Control
Second-Row 40 / 60 Seat with Fore / Aft Adjust
Second-Row In-Floor Storage Bins
Rear Reclining / Fold Flat Seat
Driver Seat Height Adjuster
Power Windows with Driver's One-Touch-Down Feature
4.3-Inch Touch-Screen Display
Uconnect® 4.3 CD/MP3
Steering Wheel Mounted Audio Controls
Audio Jack Input for Mobile Devices
Remote USB Port
Illuminated Cup Holders
Full Length Floor Console Premium Armrest
6 Speakers
Tilt / Telescope Steering Column
12-Volt Center Console Power Outlet
12-Volt DC Front and Rear Power Outlets

EXTERIOR FEATURES

17-Inch x 6.5-Inch Steel Wheels
P225/65R17 BSW All Season Touring Tires
Power Heated Mirrors with Manual Fold-Away
Solar Control Glass

OPTIONAL EQUIPMENT

American Value Package 22D

Flexible Seating Group	$1,700
Second-Row 40 / 60 Tilt and Slide Seat	
Third-Row 50 / 50 Fold / Reclining Seat	
Air Conditioning with 3-Zone Temperature Control	
DESTINATION CHARGE	$995

TOTAL PRICE: * $22,690

WARRANTY COVERAGE
5-year or 100,000-mile Powertrain Limited Warranty.
3-year or 36,000-mile Basic Limited Warranty.
5-year or 100,000-mile Roadside Assistance; certain restrictions apply.
Ask Dealer for a copy of the limited warranties or see your owner's manual for details.

5 YEAR / 100,000 MILE POWERTRAIN WARRANTY

Assembly Point/Port of Entry: TOLUCA, MEXICO

VIN: 3C4-PDCAB9ET-311408 L4-VON: 1984 S.L. 0531

THIS LABEL IS ADDED TO THIS VEHICLE TO COMPLY WITH FEDERAL LAW. THE LABEL CANNOT BE REMOVED OR ALTERED PRIOR TO DELIVERY TO THE ULTIMATE PURCHASER.
* STATE AND/OR LOCAL TAXES, IF ANY, LICENSE AND TITLE FEES AND DEALER SUPPLIED AND INSTALLED OPTIONS AND ACCESSORIES ARE NOT INCLUDED IN THIS PRICE. DISCOUNT, IF ANY, IS BASED ON PRICE OF OPTIONS IF PURCHASED SEPARATELY.

2013 IIHS TOP SAFETY PICK

For more information visit: www.dodge.com or call 1-800-4ADODGE

Chrysler Group LLC

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

21 MPG combined city/hwy

19 city 26 highway

4.8 gallons per 100 miles

Small SUV 2WD range from 16 to 31 MPG. The best vehicle rates 119 MPGe.

You **spend $1,000** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost $2,500

Fuel Economy & Greenhouse Gas Rating (tailpipe only): 5 (1 – 10, Best)

Smog Rating (tailpipe only): 6 (1 – 10, best)

This vehicle emits 419 grams CO2 per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also creates emissions; learn more at fueleconomy.gov

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 23 MPG and cost $17,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at $3.50 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov
Calculate personalized estimates and compare vehicles

Smartphone QR Code™

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score		★★★★
Based on the combined ratings of frontal, side, and rollover. Should ONLY be compared to other vehicles of similar size and weight.		
Frontal Crash	Driver	★★★★★
	Passenger	★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat	★★★★
	Rear seat	★★★★★
Based on the risk of injury in a side impact.		
Rollover		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest.
Source: National Highway Traffic Safety Administration (NHTSA)
www.safercar.gov or 1-888-327-4236

The safety ratings above are based on Federal Government tests of particular vehicles equipped with certain features and options. The performance of this vehicle may differ.

PARTS CONTENT INFORMATION

FOR VEHICLES IN THIS CARLINE:
U.S./CANADIAN PARTS CONTENT: 31 %
MAJOR SOURCES OF FOREIGN PARTS CONTENT:
MEXICO: 57 %
NOTE: PARTS CONTENT DOES NOT INCLUDE FINAL ASSEMBLY, DISTRIBUTION, OR OTHER NON-PARTS COSTS.

FOR THIS VEHICLE:
FINAL ASSEMBLY POINT:
TOLUCA, MEXICO
COUNTRY OF ORIGIN:
ENGINE: UNITED STATES
TRANSMISSION: UNITED STATES

VIP Summary Report

Dealer: 45002 - JUNGE CENTER POINT
Date: December 1, 2016 **Time:** 11:59:13
VIN: 3C4PDCAB9ET311408
Dealer Entered Name:
Dealer Entered Odometer: 14,600 miles

STRICTLY CONFIDENTIAL: This information is provided to DEALER, in accordance with Section 4 of DEALER's Software License, Data Exchange and Electronic Commerce Agreement with Chrysler Group LLC. All information provided is based on entries provided by DEALER.

Warning Messages

THIS VEHICLE HAS RETURNED FOR SERVICE WITHIN 90 DAYS

OWNER'S LAST NAME WAS NOT ENTERED.

Vehicle Restrictions - No Vehicle Restriction

Vehicle Service Information

Year/Model:	2014 DODGE JOURNEY SE HATCHBACK	Last Odometer:	12,489 miles on September 29, 2016
Body Style:	JCDH49	In-Service Date:	January 2, 2015
Engine:	ED3-2.4L I4 DOHC 16V Dual VVT Engine	In-Service Odometer:	17 miles
Transmission:		Odometer Type:	miles
Color 1:	PW3-Vice White	Car Line:	J
Color 2:	QW3-Vice White	Build Date:	May 31, 2014
Current Market Register:	U	Hour:	01
Book:	F		

Warranty Information

REFER TO SPECIFIC LOPS FOR ADDITIONAL COVERAGE AND LIMITS

PLEASE CONTACT CROSS COUNTRY MOTOR CLUB FOR TOWING ASSISTANCE 800-521-2779.

Type of Warranty	Original	Deductible	Expiration	Remaining
BASIC	36 Months or 36,000 miles	0	January 2, 2018	13 Months or 21,400 miles
POWERTRAIN	60 Months or 100,000 miles	0	January 2, 2020	37 Months or 85,400 miles
PERFORATION	60 Months or 100,000 miles	0	January 2, 2020	37 Months or 85,400 miles
EMISSIONS	36 Months or 36,000 miles	0	January 2, 2018	13 Months or 21,400 miles
ADJUSTMENT	36 Months or 36,000 miles	0	January 2, 2018	13 Months or 21,400 miles
AIR CONDITIONING	36 Months or 36,000 miles	0	January 2, 2018	13 Months or 21,400 miles
EXTENDED FEDERAL EMISSIONS	96 Months or 80,000 miles	0	January 2, 2023	72 Months or 65,400 miles

WCC	Roadside Assistance	Towing Assistance	Master Shield	Transferable-Powertrain Warranty
536	Yes	Yes	N/A	Yes

From: Chris Langhurst
Sent: Tuesday, November 29, 2016 4:28 PM
To: bldgofficial@hiawatha-iowa.com; cityadmin@hiawatha-iowa.com
Subject: FW: New Proposal

Follow Up Flag: Follow up
Flag Status: Flagged

To Whom It May Concern:

Please accept this as an official proposal for the price quote regarding the used vehicle for the City of Hiawatha.

Here are the specifications of the vehicle proposed:

Certified Pre-owned 2015 Toyota Rav-4 XLE
All Wheel Drive
4 Cylinder
Automatic
Power Sunroof
Power Windows,Locks
Tilt,Cruise
Alloy Wheels
White
22316 Miles

The manufactures comprehensive warranty is valid until 10-21-2017 or 36,000 miles whichever occurs first.
The manufactures limited powertrain warranty is valid until 10-21-2019 of 60,000 miles whichever occurs first.
Certification runs through 10/21/2021 or 100,000 miles

Price quote for 2015 Rav-4	$21395
Value of 2007 4 Runner	$21395
Fees	$0
Amount due from City of Hiawatha	$0

DRAFT

RESOLUTION NO. 16-
City Council

RESOLUTION AUTHORIZING THE COMMUNITY DEVELOPMENT PURCHASE OF ONE (1) USED 2015 TOYOTA RAV-4

WHEREAS, the Community Development Department has determined the need for the replacement of Unit 600, a 2007 Toyota 4-Runner due to deteriorating working condition of the vehicle and scheduled replacement under the equipment replacement schedule, and

WHEREAS, the Community Development Director solicited bids from five (5) qualified companies and after receiving and reviewing bids from two (2) qualified companies, recommends the lowest responsive responsible bid as follows:

Cedar Rapids Toyota of Hiawatha	
2015 Toyota Rav-4 XLE	Purchase Price: $21,395.00
	Trade in Allowance: $21,395.00
	Total Delivered Price: $0

, and

WHEREAS, due to the $0.00 delivered price of the vehicle, no funding is required from the Equipment Reserve Fund at this time, and

WHEREAS, the City Council deems it necessary to replace and update Community Development Department vehicles to provide reliable means of transportation for staff, and authorize the purchase of the 2015 Toyota Rav-4 XLE, and

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF HIAWATHA, IOWA, to authorize the purchase of a 2015 Toyota Rav-4 XLE new Unit 600, for the Community Development Department at a total cost of $0.00, from Cedar Rapids Toyota of Hiawatha.

AYES:
NAYS:
ABSENT:

PASSED AND APPROVED this 7th day of December, 2016.

_____
Bill Bennett, Mayor

ATTEST:

_____
Kelly Kornegor, City Clerk