F6

HIAWATHA FIRE-RESCUE

MEMORANDUM

TO: HONORABLE MAYOR, CITY COUNCIL

FROM: MIKE NESSLAGE, FIRE CHIEF

SUBJECT: PURCHASE OF FIREFIGHTER PROTECTIVE GEAR

DATE: 11/29/2016

On this agenda is a request to purchase seven (7) sets of firefighting protective gear. This is a continuation of specifications and bids that were sent out last winter. At that time, the specifications sent out matched the same as previous years, and matched the majority of our current gear. We received three quotes back from the specifications. These bids were from last winter, but are all still valid. The winning bid has committed to honoring the previous bid price. This lets us beat any increases that they made the last year.

The seven (7) sets will be used to outfit members that currently do not have custom fitted gear or gear that is due to be replaced or retired. NFPA 1971 states that turnout gear should be custom fitted to each member, and gear has a lifespan of ten years.

The quotes that received were all very competitive and came back as following:

Company	Brand	Total per set
Feld Equipment Company	Veridian	$1,922.71
Heiman Fire Equipment	Lion	$2,083.24
Sandry Fire Supply	Morning Pride	$2,121.00

We recommend that we purchase the Lion brand turnout gear from Heiman Fire Equipment. The quote received from the low bidder, Feld Equipment Company took numerous exceptions to our specifications. Additionally, we have noted that the Veridian gear from the low bidder does not wear as well as the Lion Brand. The last several orders of turnout gear we have purchased have been the Lion Brand from Heiman. For the $38 difference, we feel like Lion is a much better set of gear.

Lion also offers a program called "Stay Safe". This program allows us to send the gear back to the manufacturer yearly for the first three years and have it professionally cleaned and evaluated by the manufacturer. While it is at the manufacturers, they fix or repair any issues that they find with the gear at no cost. The cleaning, inspection, and repairs is completed and documented to the level required by NFPA 1851. We would like to include this program with the purchase. The cost is $355.20 for each set to be enrolled for three years. We have used this program on the last set of gear that we purchased and it has shown to be beneficial in keeping the gear cleaner and making the needed repairs by certified individuals which will result in the gear lasting longer. This program has shown to extend the safe, useful life of the gear.

With the addition of the "Stay Safe" program each set of gear purchased would cost $2438.44. Total cost of the purchase of the seven sets would be $17069.08. The cost of new turnout gear is budgeted yearly for in the Clothing Allowance in the Fire budget. This order would be taken from that account.

Please feel free to contact me if you have any questions.

WORK ORDER

Date 11-18-16

☐ Invoice ☐ Order ☒ Quote ☐ Credit/Return ☐ Other

Heiman SINCE 1947 FIRE EQUIPMENT

SALESMAN

Name: Jeff Springer

Ph. 319-290-6039 E-mail: Jeff@heimanfire.com

Heiman Fire Equipment | Federal ID # 42-0955663

2320 NW Blvd. Ashton, IA 51232

Ph. 712.724.6212 | 1.800.831.8547

Fax. 712.724.6474 | www.heimanfire.com

CUSTOMER

Name Hiawatha Fire Department

Address 60 N 10th Ave.

City Hiawatha State IA Zip 52233

Ph. 319-393-4180 E-mail

Customer # PO #

SHIP TO ☒ same as CUSTOMER

Name

Address

City State Zip

Contact Name Matt Powers Contact Ph. 319-393-4180

☒ Commercial ☐ Residential

Qty Order	Qty Ship	Part Number	Description	Price	Total Amount
1		3702-Coatspec	Coat per spec PSGQ12050-C. V-Force	$ 2,083.24	$ 2,083.24
			BI-Swing PBI MAX Natural	$	$ 0.00
		3702-Pantspec	Pant per spec PSGQ12050-C V-Force	$	$ 0.00
			W/Belt PBI MAX Natural	$	$ 0.00
1		3702-Staysafe	Stay Safe Program per Set	$ 355.20	$ 355.20
			3YEARS PER SET	$	$ 0.00
				$	$ 0.00
				$	$ 0.00
				$	$ 0.00
				$	$ 0.00
				$	$ 0.00
				$	$ 0.00
			Pricing good to 12-31-16	$	$ 0.00
				$	$ 0.00
				$	$ 0.00
				$	$ 0.00
				Subtotal $	2,438.44
				Shipping & handling	
				Tax rate ___% Tax	
				Credit	
				TOTAL $	

THIS IS NOT AN INVOICE. ALL INVOICES WILL BE SENT DIRECTLY FROM THE OFFICE.

ED M. FELD EQUIPMENT CO. INC
113. N. Griffith Road
CARROLL, IOWA 51401
(712)792-3143 or (800)568-2403
www.feldfire.com

Sales NE Iowa - Rodger Sill 319-329-7046

Quotation

Hiawatha IA FD

SHIP TO

Hiawatha IA FD

DATE	DATE REQUIRED	CUST. ORDER NO.	TAX EXEMPT NO.	TERMS	F.O.B.	SALESPERSON	SHIP VIA
01/12/2016				net30	delivered	SILL	UPS

QUANTITY	STOCK NO.	DESCRIPTION	PRICE	AMOUNT
1		Veridian Velocity TO coat NFPA1971-2013	1150.38	1150.38
				0.00
1		Veridian Velocity TO pant NFPA1971-2013	772.33	772.33
				0.00
		coat and pant manufacturered to FD spec with modifications as noted attached		0.00
		bid specication		0.00
				0.00
				0.00
		Optional Neoprene cell phone pocket inside of radio pocket	8.00	0.00
		Optional Throat Tab Free Cost collar (NFPA compliant)	5.00	0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
				0.00
			TOTAL	1922.71

Quote expires 30days from issue

Sandry Fire Supply, L.L.C.
618 6th Street
DeWitt, IA 52742

Voice: 888-586-2938
Fax: 563-659-8147

QUOTATION

Quote Number: m3121
Quote Date: Jan 13, 2016
Page: 1

Quoted To:
Hiawatha Fire Dept. 101 Emmons Street Hiawatha, IA 52233 USA

Customer ID	Good Thru	Payment Terms	Sales Rep
HiawathaIA	2/12/16	Net 30 Days	joel

Quantity	Item	Description	Unit Price	Amount
1.00		Morning Pride Tails Coat - Hiawatha Spec	1,256.00	1,256.00
1.00		Morning Pride Tails Pants - Hiawatha Spec	865.00	865.00
			Subtotal	2,121.00
			Sales Tax	
			Freight	
			TOTAL	**2,121.00**

DRAFT

RESOLUTION NO. 16-
City Council

RESOLUTION AUTHORIZING THE FIRE DEPARTMENT PURCHASE OF SEVEN (7) SETS OF FIREFIGHTER TURNOUT PROTECTIVE GEAR

WHEREAS, The Hiawatha Fire Department has a need for the purchase of seven (7) sets of Fire Fighter Turnout Gear to outfit members that currently do not have custom fitted gear or gear that is due to be replaced or retired, and

WHEREAS, The Hiawatha Fire Department received three (3) bids and after review recommends the responsive responsible bid of Heiman Fire Equipment including a three (3) year annual "Stay Safe" cleaning, inspection and maintenance program for the equipment as follows:

Company	Brand	Total per set	3-Year Annual Stay Safe program	Total Bid
Heiman Fire Equipment	Lion Brand	$2,083.24	$355.20 per set	$17,069.08

, and

WHEREAS, funding for the purchase of seven (7) sets of Fire Fighter Turnout Protective Gear is available in the Fire Department Clothing and Allowance Budget in an amount not to exceed $17,069.08, and

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF HIAWATHA, IOWA to authorize the purchase of seven (7) sets of firefighter turnout protective gear at a total cost not to exceed $17,069.08, with Heiman Fire Equipment.

AYES:
NAYS:
ABSENT:

PASSED AND APPROVED this 7th day of December, 2016.

_____
Bill Bennett, Mayor

ATTEST:

_____
Kelly Kornegor, City Clerk